



Prudential

Prudential California Realty

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July 28, 2007

To any potential TC clients,

Please accept my endorsement of Matt O'Brien as the most exceptional TC in San Diego. My name is Mike Marmion and I have been a Real Estate Office Manager for the last 10 years. I had the good fortune of working with Matt first as an Office Administrator and then as our Transaction Coordinator. His commitment and dedication in both positions has been unparalleled by any employee in either position since. Given the chance to hire or work with Matt again, I would do it 100 out of 100 times – there is not one day that he did not benefit all the agents and staff he interacted with.

Why do I feel so strongly about Matt? He is an example of how agents and TCs should work on a file. First of all, he knows the contract better than 99% of the agents and 90% of the managers in San Diego – he is not your average TC. Every time an addendum was added or there was a revision to the contract, Matt studied it and figured out what effects there would be because of it, anticipated any concerns and researched them and reorganized his procedures to prepare for the new change. In regards to paperwork, he is unparalleled. He is flawless in detail and his attention to timelines. He has saved more than one agents "hide" because of his commitment to the transaction and his hard work.

In 6 years of TC work for my agents Matt has received numerous gifts from clients, calls from agents and managers on the other side, letters of praise for his work and a sincere caring and appreciation for the agents who use him. It seemed every month someone was bragging about Matt! The agents who used Matt made it easy for them to close deals – they always claimed "I could not handle a file without his help."

If this all sounds too good to be true – give him a try and let me know how things went. I'm willing to bet you call me up to say "Thanks, it was the best move I have ever made for my business."

Sincerely,

Mike Marmion
Prudential CA Realty
Office Manager
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